
Lowest Total Cost Guaranteed

Now through March 31, 2018

Hutton is simplifying our customer experience by offering a one-stop shop for all your Licensed Backhaul Solutions. Through this incentive, Hutton will leverage our Suppliers' Partner Programs to ensure that you are receiving the lowest possible price. Through Deal Registration and Non-Standard Pricing Requests, Hutton will negotiate on your behalf. Leveraging our depth and breadth of Suppliers, we will also provide a single source for all of your installation needs. Our Engineering Team has over 30 Years of Industry experience designing, installing and maintaining wireless networks. Our warehouse has the ability to configure and deliver hardware and site materials wherever and whenever you need it.

In addition to offering the industry's most prominent Licensed Backhaul Radio Suppliers, Hutton is offering free FCC License Coordination Service or reduced Turnkey Licensing and Coordination Services for any opportunity that is registered and purchased through Hutton from now until March 31, 2018. FCC Coordination Service will cover Single or Dual Duplex Channels. Coordination Only Service Includes: Interference Study, Path Analysis, Single Core Coordination, PCN, Case Resolution, Application Preparation, Application Filing, and Schedule K.

Eligible Vendors:

- BridgeWave Communications
- Cambium Networks
- DragonWave-X
- Huawei Technologies
- Nokia Corporation
- SIAE Microelettronica



Purchasing Requirements:

The Customer must complete the following to be eligible for this offer:

- Complete this [Online Registration Form](#). Once completed, a Hutton Sales Representative will be in contact with you.
- Purchase (1) One License Radio Link (Two Terminals, TXy HI, TXy LO)
- Purchase (2) Two Antennas

(See Eligible Part Numbers on pages 2-4)

Hutton Total Solution Offering:

- Comprehensive Assessment from an Industry Analysis
- Engineering Consultation
 - Link Budget Analysis
 - Post Design Support
- Navigating our Suppliers Partners Program
 - Deal Registration
 - Non-Standard Pricing Requests
- One stop shop reduces opportunity cost – ancillaries
- Free FCC Coordination Services and Reduced Licensing Services
- Logistics Controls

Eligible Part Numbers:

Option Number 1: Free FCC Coordination Services:

License Coordination Services Only:			
Manufacture Part Number:	Description	MSRP	Promotional Price
FCO-SDC	FCC Licensed Frequency Coordination Service. Single Duplex Channel. Coordination Only Service Includes: Interference Study, Path Analysis, Single Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, and Schedule K.	\$800.00	Free
FCO-DDC	FCC Licensed Frequency Coordination Service. Dual Duplex Channels. Coordination Only Service Includes: Interference Study, Path Analysis, Dual Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, and Schedule K.	\$1,000.00	Free

Option Number 2: Bundled FCC Coordination and Licensing Turnkey Services at a reduced rate of 40% OFF MSRP.

Turnkey Services: FCC Coordination & FCC Licensing Services:			
Manufacture Part Number:	Description	MSRP	Promotional Price
TFC-SDC-2N	FCC License Turnkey Frequency Coordination and FCC Licensing Services. Single Duplex Channel. This Service includes Coordination and Licensing of (2) New Call Signs. Turkey Service Includes: Interference Study, Path Analysis, Single Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, Schedule K, as well as Payment of the FCC Fees for (2) New Call Signs, and Protection and Monitoring Services for Six Months.	\$2,345.00	\$1,407.00

TFC-SDC-1N1M	FCC License Turnkey Frequency Coordination and FCC Licensing Services. Single Duplex Channel. This Service includes Coordination and Licensing of (1) New Call Sign and (1) License Modification. Turkey Service Includes: Interference Study, Path Analysis, Single Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, Schedule K, as well as Payment of the FCC Fees for (1) New Call Sign and (1) License Modification, and Protection and Monitoring Services for Six Months.	\$1,985.00	\$1,191.00
TFC-SDC-2M	FCC License Turnkey Frequency Coordination and FCC Licensing Services. Single Duplex Channel. This Service includes Coordination and Licensing of (2) License Modification. Turkey Service Includes: Interference Study, Path Analysis, Single Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, Schedule K, as well as Payment of the FCC Fees for (2) License Modification, and Protection and Monitoring Services for Six Months.	\$1,630.00	\$978.00
TFC-SDC-1N1S	FCC License Turnkey Frequency Coordination and FCC Licensing Services. Single Duplex Channel. This Service includes Coordination and Licensing of (1) New Call Sign and (1) Shared Site (No Cost Associated to it). Turkey Service Includes: Interference Study, Path Analysis, Single Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, Schedule K, as well as Payment of the FCC Fees for (1) New Call Sign and (1) License Modification, and Protection and Monitoring Services for Six Months.	\$1,530.00	\$918.00
TFC-SDC-1M1S	FCC License Turnkey Frequency Coordination and FCC Licensing Services. Single Duplex Channel. This Service includes Coordination and Licensing of (1) License Modification and (1) Shared Site (No Cost Associated to it). Turkey Service Includes: Interference Study, Path Analysis, Single Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, Schedule K, as well as Payment of the FCC Fees for (1) New Call Sign and (1) License Modification, and Protection and Monitoring Services for Six Months.	\$1,170.00	\$702.00
TFC-DDC-2N	FCC License Turnkey Frequency Coordination and FCC Licensing Services. Dual Duplex Channel. This Service includes Coordination and Licensing of (2) New Call Signs. Turkey Service Includes: Interference Study, Path Analysis, Dual Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, Schedule K, as well as Payment of the FCC Fees for (2) New Call Signs, and Protection and Monitoring Services for Six Months.	\$2,486.00	\$1,491.40

TFC-DDC-1N1M	FCC License Turnkey Frequency Coordination and FCC Licensing Services. Dual Duplex Channel. This Service includes Coordination and Licensing of (1) New Call Sign and (1) License Modification. Turkey Service Includes: Interference Study, Path Analysis, Dual Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, Schedule K, as well as Payment of the FCC Fees for (1) New Call Sign and (1) License Modification, and Protection and Monitoring Services for Six Months.	\$2,129.00	\$1,277.40
TFC-DDC-2M	FCC License Turnkey Frequency Coordination and FCC Licensing Services. Dual Duplex Channel. This Service includes Coordination and Licensing of (2) License Modification. Turkey Service Includes: Interference Study, Path Analysis, Dual Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, Schedule K, as well as Payment of the FCC Fees for (2) License Modification, and Protection and Monitoring Services for Six Months.	\$1,772.00	\$1,063.20
TFC-DDC-1N1S	FCC License Turnkey Frequency Coordination and FCC Licensing Services. Dual Duplex Channel. This Service includes Coordination and Licensing of (1) New Call Sign and (1) Shared Site (No Cost Associated with it). Turkey Service Includes: Interference Study, Path Analysis, Dual Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, Schedule K, as well as Payment of the FCC Fees for (1) New Call Sign and (1) License Modification, and Protection and Monitoring Services for Six Months.	\$1,680.00	\$1,008.00
TFC-DDC-1M1S	FCC License Turnkey Frequency Coordination and FCC Licensing Services. Dual Duplex Channel. This Service includes Coordination and Licensing of (1) License Modification and (1) Shared Site (No Cost Associated with it). Turkey Service Includes: Interference Study, Path Analysis, Dual Core Coordination, PCN, Case Resolution, Application Prep, Application Filing, Schedule K, as well as Payment of the FCC Fees for (1) New Call Sign and (1) License Modification, and Protection and Monitoring Services for Six Months.	\$1,320.00	\$792.00

FCC Licensing Expedited Service Request:

Expedited Coordination and PCN Services			
Manufacture Part Number:	Description	MSRP	Promotional Price
Expedited-SCP	FCC License Expedited Service for Coordination and PCN. Per Link	\$400.00	\$240.00